

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Lipsen, Hamberger, Whitten & Hamberger 8th Floor, 1725 DeSales St., NW, Washington, DC 20036	2. Registration No. 3586
3. Name of foreign principal Ministry of Defence, United Kingdom	4. Principal address of foreign principal 3100 Massachusetts Ave, NW Washington, DC 20008

5. Indicate whether your foreign principal is one of the following type:

- ☒ Foreign government
- ☐ Foreign political party
- ☐ Foreign or ☐ domestic organization: If either, check one of the following:
- | | |
|--------------------------------------|------------------------------------------------|
| <input type="checkbox"/> Partnership | <input type="checkbox"/> Committee |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Voluntary group |
| <input type="checkbox"/> Association | <input type="checkbox"/> Other (specify) _____ |
- ☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. Defence Export Services Organization
- b) Name and title of official with whom registrant deals.
Roger Harding, Minister (Defence Material)

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

n/a

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8. If the foreign principal is not a foreign government or a foreign political party, n/a

- a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐

Directed by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐

Controlled by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐

Financed by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐

Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐

Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

n/a

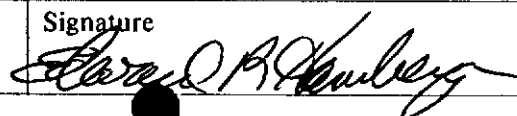
10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

n/a

Date of Exhibit A
September 19, 1987

Name and Title
Edward R. Hamberger
Managing Partner

Signature



INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Lipsen, Hamberger, Whitten & Hamberger	Ministry of Defence, United Kingdom

Check Appropriate Boxes:

- ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

- Describe fully the nature and method of performance of the above indicated agreement or understanding.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Advise client on Federal defence sales and technology transfer issues including research and development interchange between the US and the UK; US restrictive trade policies and political views of US legislators. Advise Members of Congress on UK interests in the same areas.

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6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes ☐ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
Sept. 19, 1987	Edward R. Hamberger Managing Partner	

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

LAW OFFICES
LIPSEN, HAMBERGER, WHITTEN & HAMBERGER
EIGHTH FLOOR
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WASHINGTON, D. C. 20036
202/659-6540
MARY SACHS BUILDING, SUITE 210
208 NORTH THIRD STREET
HARRISBURG, PENNSYLVANIA 17101

June 18, 1986

Mr. Roger Harding
Counselor for Defense Sales
The British Embassy
3100 Massachusetts Avenue, NW
Washington, DC 20008

Dear Mr. Harding:

This is a follow-up to our recent discussion about your desire to engage Lipsen, Hamberger, Whitten & Hamberger to perform services for the British Embassy.

We would be advising you on defense sales matters, including SDI, as and when the need occurs. We are proposing to do so on a \$2000 a month retainer to be billed quarterly. If services are required above and beyond those covered by the monthly retainer then a separate fee will be agreed by both parties.

If this contract is acceptable to you, please sign the enclosed copies and keep one for your records. Please return the other signed copy to us for our records.

We look forward to working with you on these matters.

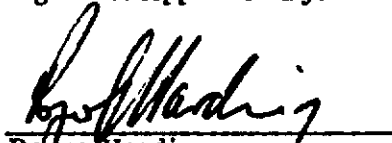
Sincerely,



Zel E. Lipsen
Senior Partner
Lipsen, Hamberger, Whitten
& Hamberger

ZEL/dmm
Enclosure

Signed & Approved By:


Roger Harding
Counsel for Defense Sales

Termination at 30 days notice by either party

